



Una manera de hacer Europa



Virtual Reality and Augmented Reality Project" for Enoturismo of Bodega Iniesta, S.L.U

General Director of Enterprises, Competitiveness and Internationalization

Programa Operativo de Castilla la Mancha

Fondo Europeo de Desarrollo Regional

Año 2016



The "Virtual Reality and Augmented Reality Project" for Enoturismo of Bodega Iniesta, S.L.U. is submitted as a "Good Practice" of the General Director of Enterprises, Competitiveness and Internationalization in 2016.

PROJECT DESCRIPTION

This action is based on a virtual project that provides an immersive experience inside the wine universe, developed by the company Bodega Iniesta, together with the company Agrokaam.

More precisely, this project aims to offer a virtual visit of Bodega Iniesta, in which visitors could enjoy unique experiences that will allow them to access to every part of the Winery, in order to interact in different contexts, to approach to the point of their interest as closer as they wish, or to rotate it at their wants, discovering different details in every visit.

The visitor will be able to even visit places that are not accessible and also have information about the different parts of the process and the product.

Additionally, the project will bring visitors to the most significant places and moments that takes places all along the entire process the grape have to pass through until becoming wine, so they can move from viewers to players.

Bodega Iniesta has been beneficiary of a grant from the Apoyo a la Innovación Empresarial Line, framed into the Innova-Adelante Program, being 80% financed by the European Regional Development Fund, and 20% by the Junta de Comunidades de Castilla-La Mancha.

At the same time, the Innova-Adelante Program in Castilla-La Mancha is located within the scoop of the Adelante Scheme of Castilla-La Mancha, in line with the new European community framework, the smart, sustainable and inclusive growth priorities included in the Europe 2020 Strategy and the challenges of the Strategy for Smart Specialization, the RIS3 of Castilla-La Mancha.

The activity's eligible cost of the Apoyo a la Innovación Empresarial Line is 2.374.167,04 €, and for the Bodega Iniesta Project, is 99.328,00 €. The aid from FEDER represents 80% of both amounts, reaching 1.899.333,63 € and 79.462,40 €, respectively.

The impact of the Apoyo a la Innovación Empresarial Line has benefited 124 companies.

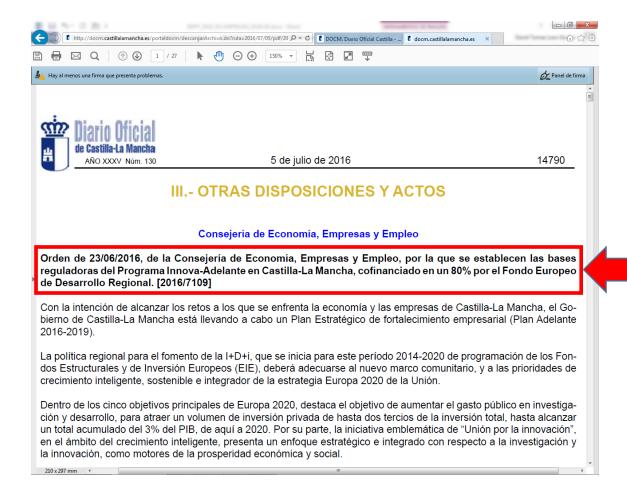
This action is considered a "Good Practice" due to:

1º.High dissemination among the beneficiaries, the potential beneficiaries and public.

The Virtual Reality and Augmented Reality Project for Enoturismo of Bodega

Iniesta has had a high diffusion of the contribution of the funds for the economic and social development, both for the potential beneficiaries and the public, through the following actions:

 A mandatory publication of the Orden de 23/06/2016 in the Official Journal of Castilla-La Mancha, in its number 130, of July 5th of 2016 -including in its title that the Innova-Adelante Program is 80% financed by the European Regional Development Fund-.



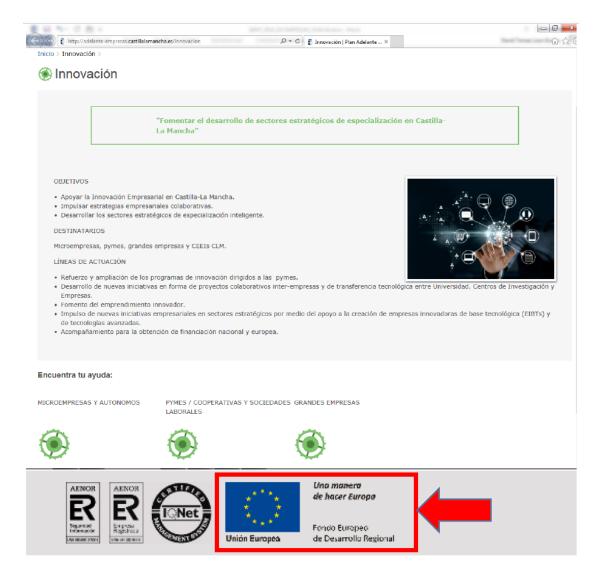
The following actions have also been developed:

The launching of the information website of the Adelante-Empresas Scheme, with its own link and a specific area for the Innova-Adelante Program. The home page of the website includes a reference to the European Regional Development Fund, as well as a reference to the theme "Una manera de hacer Europa" and to the European Union flag. The website has recorded 31,187 visits in 2016.

http://adelante-empresas.castillalamancha.es/



http://adelante-empresas.castillalamancha.es/innovacion



- Likewise, Bodega Iniesta, has developed a website for the Project:

http://bodegainiesta.es/web/proyecto-experiencia-inmersiva-de-bodega-iniesta-y-agrokaam-2/



Proyecto experiencia inmersiva de Bodega Iniesta y AgroKaam



Bodega Iniesta en colaboración con la empresa AgroKaam y en su compromiso con ampliar los servicios que presta para sorprender al nuevo enoturista, se ha embarcado en un nuevo proyecto virtual para ofrecer una



Press note regarding the Project:
http://bodegainiesta.es/web/la-jccm-interesada-en-el-nuevo-proyecto-de-enoturismo-de-bodega-iniesta/

LA JCCM INTERESADA EN EL NUEVO PROYECTO DE ENOTURISMO DE BODEGA INIESTA





Bajo el nombre de "SENSACIONES A 360°" la nueva experiencia de enoturismo de Bodega Iniesta estará en pleno funcionamiento próximamente.

Bodega Iniesta en colaboración con la empresa de innovación tecnológica AgroKaam Innovación han dado los últimos matices a la nueva APP que se ha desarrollado para fomentar el enoturismo y la difusión de la cultura del

vino a través de nuevas tecnologías de realidad virtual. El nuevo proyecto se encuentra enmarcado dentro de concesión de Ayudas que proporciona la Junta de Comunidades de Castilla la Mancha con su Programa de Ayudas Innova-Adelante cofinanciado mediante el Programa Operativo Regional FEDER 2014-2020 .con el objetivo de fomentar las inversiones estratégicas en innovaciones que redunden en el crecimiento económico de la región.

Esta mañana, Agustín Lázaro Cabañero, gerente de Bodega Iniesta, junto a miembros de la dirección de AgroKaam recibían a Javier Rosell Pérez, Director General de Empresas, Competitividad e Internacionalización de la Junta de Comunidades de Castilla la Mancha, junto a Jesús Oliver Sánchez, Jefe de Servicio de Seguridad y Salud Laboral en Albacete, para mostrarles el nuevo proyecto y que pudieran experimentar las mismas sensaciones que descubrirán los enoturistas.

La nueva herramienta desarrollada por AgroKaam innovación está formada por una APP con 5 funcionalidades diferentes que varían desde la posibilidad de conocer el proceso de elaboración del vino en cualquier época del año, mediante videos de Realidad Virtual, hasta la posibilidad de hacerse una foto con Andrés Iniesta en un photocall gracias a la Realidad Aumentada. La experiencia Sensaciones a 360° apoyada en Realidad Virtual ofrece una experiencia inmersiva dentro del universo del vino transportando a los visitantes a los espacios y momentos más significativos que se viven en la bodega durante todo el proceso de elaboración de nuestros vinos y pasando de espectadores a protagonistas. Una forma de enriquecer la vista a nuestras instalaciones mediante una diferenciación de la oferta de enoturismo habitual, ofreciendo unos contenidos de gran calidad y mucha novedad tecnológica.

2º. Integration of novel elements.

The Virtual Reality and Augmented Reality Project for Enoturismo of Bodega Iniesta positions this Winery as the first and only winery in Castilla-La Mancha that develops a concept of wine tourism as a main and essential tourist activity, offering an unspeakable, special and innovatory experience during the visit of those who want to know more about the process of making wine in the place itself.

It also offers an App for both Android and IOs that allows any customer to gets to know the Winery and its activities, no matter its location in the world.

With this kind of special visit, Bodega Iniesta seeks surpassing the expectations of its visitors and influencing decisively in order to achieve the purchase of their wines. Additionally, by using the App, the company can exercise a monitoring and loyalty process, increasing their public target all around the world.

3º. Achievement of the suitable results related to the objectives pursued.

The Virtual Reality and Augmented Reality Project for Enoturismo of Bodega Iniesta complies the objectives pursued by the Apoyo a la Innovación Empresarial Line, which specifically are: supporting business innovation in Castilla-La Mancha, because of new business actions with innovative character, in terms of processes and organization.

4º. Contribution to the resolution of a necessity in the region.

The Virtual Reality and Augmented Reality Project for Enoturismo of Bodega Iniesta, as well as the other projects of Apoyo a la Innovación Empresarial Line contribute to promote investment and private expenditure in I+D+i.

According to the data provided by the National Statistics Institute, in 2016 Castilla-La Mancha continues being the third Spanish region with a lower expenditure in Research and Development (I+D) on GDP (with just a 0,57%).

However, it is precisely in 2016 when expenditure in I+D in Castilla- La Mancha has reached to 216.222.000 euros, an 6,5% more than the previous year, standing as the third region where the expenditure on I+D grew more, right after Castilla y León and Murcia. In the country as a whole, the expenditure in I+D was 13.259.769.000 euros in 2016, a 0,7% higher than the previous year.

5°. High degree of coverage on the population targeted for the action

The Innova-Adelante Program tries to solve the challenges questioned in relation to Economic and Business Promotion and Research, Development and Innovation (I+D+i), signed on 6th October 2015 by the regional Government, together with UGT and CCOO unions and CEOE and CEPYME employers union.

To define and develop this two areas (Economic and Business Promotion and I+D+i) two Work Teams were composed, being integrated by a diversity of economic and social agents (trade unions, business associations, universities, companies and sectorial business associations, technology centers and European Business and Innovation Centers) enabling the participation in the proposal of development measures and the conformation of actions to their recipients, which are the groups of PYMES that will finally be beneficiaries of the grants of Colabora-Adelante Line.

6°. Taking into consideration the Horizontal Priorities (equal of opportunities and non-discrimination, social responsibility and environmental sustainability).

The principle of equal of opportunities is guaranteed since technical criteria are taken into consideration in the selection of beneficiary companies, without any kind of discrimination based on gender. Moreover, among the requirements demanded to accept the aid, there is also the acceptance of regional, national and communitarian legislation on equal opportunities and environmental conservation, among others.

7°. Synergies with other policies or governmental public instruments.

The Innova-Adelante Program, as mentioned above, is framed within the Pacto por la Recuperación Económica of Castilla-La Mancha, formed as the basis for the construction of a more beneficial environment to consolidate the regional business network, in order to promote the emergence of new companies and also the strengthening of the existing ones, to create a strong, more competitive and sustainable economic development over time, and therefore, to create quality employment.